

THE GATEWAY



BULLETIN OF THE ROTARY CLUB OF BOMBAY

From the President's Desk



he past week has been filled with exuberance, first with the Assimilation - Mini Fellowship hosted by the gracious Samir and

Alpana Chinai at their residence, and then of course, the much-awaited Fellowship at Goa, which proved to be a wonderful opportunity to bond over delicious meals, lushgreen locales, and also to welcome Rotarians at my home there.

RCB's association with the Rotary Club of Porvorim for the Rotary Rain Run 2016 was a great example of how we can leverage our strengths in creating greater awareness for Rotary as well as work in unison towards a common goal.

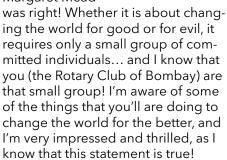
Finally, as Dr. Agle rightly pointed out, ethical leadership is all about the way you treat people, and that brings us to the very reason why we are a part of this wonderful journey.



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Ethical Leadership: It's About The Way You Like To Treat People

Mever doubt that a small group of thoughtful committed citizens can change the world; indeed, it's the only thing that ever has". Being a bit of a historian, I realized that anthropologist, Margaret Mead



From my recently published book, the Business Ethics Field Guide - written along with Aaron Miller, a colleague from Brigham Young University and Bill Rourke, a wonderful retired executive from Alcore Corporation - my first message on ethical leadership is



that, If one wants to be great at something, no matter what it is, intensions are not enough; you have to work at it. Skill building is necessary as well. For instance, if you were given the opportunity to represent India at the next

Olympics, say in gymnastics, you'd probably think I have a lot of work to do. I have a lot of skills to develop, a lot of training to go through.

Therefore, if one wants to be a leader, there are two things that a leader needs to do. This is based on a wonderful article written by Abraham Zaleznik in Harvard Business Review, in which he talked about leadership vs. management, and how both functions are critical for a good organisation. He further states that as a leader of an organisation, you don't have to have both the qualities, if you have both it would be wonderful, but most people have only one. Therefore, if you

Forthcoming Events

Torthcoming Events	
• August 9, 2016	Prof. Radhashyam Girdharadas, The George Washington University - Authentic Leadership
• August 16, 2016	No Weekly Meeting
• August 23, 2016	Ms. Meera Borwankar - D.G. BP R&D - Fearless Policing: An Art & Science
• August 30, 2016	Mr. Sanjay Bhatia, Chairman, Port Trust of India - 'How I Used Yoga to Improve Productivity In Large Organizations'

have one, you can find someone who can complement you with the other. However, both functions are critical for an organisation to succeed. The first one is leadership. Leadership is about creating a vision for future. For example, if you want the people to work hard and get to a destination, they have to know where the destination is. So the job of a leader is to make that destination very clear, and make it into a destination that people really want to get to. The leader has to create a vision of what the organisation is trying to do, and do it in a way that is motivating to people and creates change.

Management, on the other hand, is about creating stability. And in order to have a stable organisation, you need to have someone to manage the budgets, control systems as well as schedules. And so management is also critical. However, there is a third skill that we don't nearly focus enough upon, that needs to be developed, i.e. the ability to identify the values of your organisation, and also to deal with situations where there are value conflicts - because they happen often, almost everyday! And while most of my students don't appreciate it while its taught in class, but once they are in business, they realise how important it is to be able to handle such situations.

Like life, business too is a wonderful adventure. It has beautiful vistas. However when we go out on adventures there also dangers. You need someone to guide you through some of those challenges. You need a survival guide. In my research and while teaching executive MBAs, I've looked at the kinds of dilemmas that people face in business, and have classified them into 13 fundamental ethical dilemmas, providing guidance on each of those in my book. They are as follows:

- 1. Being asked or told by someone in a power relation to you to do something unethical This by far the most common 2. Deciding how to act in a situation where the interests of two roles you occupy, are in conflict with one another i.e. a conflict of interest issue 3. Having suspicions of wrongdoing without enough evidence.
- 4. You make a promise of some sort,

and the world changes relative to that promise.

- 5. You are somehow tangentially involved or see something unethical occurring in your organisation Should you intervene and try to stop it?
 6. Sometimes your job requires you to sacrifice personal values that are not general to the public So when should you sacrifice those values and when should you never give up?
 7. You've done something, or are ac-
- 7. You've done something, or are accountable for something wrong now what do you do? Repair.
- 8. You or your competitor has an unfair advantage
- 9. Organisational rules sometimes get in the way of you doing ethical things! When is it appropriate to break a rule? 10. Deciding when to provide mercy. 11. Using questionable means to bring about justice Sometimes, there is no right and wrong; it is only wrong, and the question is which one is less wrong. War is a good example of that. 12. Deciding when it is appropriate to dissemble or not share information Allowing someone to continue with an unfounded understanding. 13. Deciding how much loyalty to
- give While loyalty is a good thing, it can only be taken to a certain level after which we should not be loyal. In my book, Bill Rourke talks about the importance of being loyal to principles as opposed to being loyal to people. One of the ways to build your skills in ethical behaviour is to look at the problem and try to identify which of the 13 classifi-



cations it belongs to. This is because once you can identify what kind of principle, it will be easier to find a solution.

For instance, several years ago, I received a large package of Omaha steaks packed in dried ice from Dow Jones Company just before Christmas. And the reason why I received those was because, Dow Jones (then) owned the Wall Street Journal, and since I was the Kats School Liaison with them, and also the person responsible for deciding which newspaper to be bought for the faculty and the students.

So was I spending my money? No, I was spending the school's money. I could have chosen the Financial Times, The Economist, or the Business Week, but I chose the Wall Street Journal as I thought they were the best. So which of the 13, ethical dilemmas is this?

This is a conflict of interest, as I'm playing two roles, i.e. the role of Brad Agle who likes steaks, and that of Dr. Agle, whose job is to be objective in spending University of Pittsburg's money on choosing the right publication. The reason why it categorises as conflict of interest is because I do not want anybody to think I was working for the benefit of my personal interest.

So one of the measures that we use on conflict of interest is that, if this incident is revealed on the news and I ate all the steaks, next year when I chose which publication, would anyone wonder that I chose the Wall Street Journal because it was the best, or because they sent me steaks. I never want anyone questioning my integrity. Conflict of interest is one of the opportunities for you to set a higher bar. I've had a lot of people arguing with me on this one saying that they are just steaks, not a big deal. But if you want to be an ethical exemplar, you cannot do what everyone else does. You have to set a higher bar for yourself, and so the steaks went to the food bank. Then I sent a letter to Dow Jones requesting them not to send me anymore gifts, and that I would choose the best, and so if they continued to make Wall Street Journal the best publication, I would continue to buy it.





Thus, there are many things that you can do to become an ethical leader. However, to develop a reputation as an ethical and honest person, you must: Work diligently at your job: The most ethical obligation you have at work is to do the job for which you were hired. There's no way you can be an ethical exemplar, if you do not even do what you're hired to do.

Make sure that your activities are seen so for the benefit of others: Most of us know that when we go to work it is to get a paycheque or earn money. However, with some people, you will realise that it's the only reason they are there. So, if you develop a reputation, wherein you are not only out for yourself but care about others as well, then that reputation will protect you when you make a mistake. This is because, we all make mistakes sometime. Whereas, if you have a reputation as someone who's only out for himself, people will say, they did that 'cos they are only out for themselves.

Without being self-righteous, be the person that people know, who cares about the subject: Be the person who reads about the wonderful things done by the company or the code of ethics and encourages others to do so without being self-righteous. Creating such a reputation will enable people seek your guidance, because you are the person who can lead them by identify the ethical issues. Learning a little bit can make you an expert in an area which people have no expertise at all. If you do that much work, you can become the field guide for other people.

Q & A

Rtn Ashok Jatia: In your example of the steaks, would it be a better idea, if I would have made my wife happy, ate the steaks and then elected for the financial times?

Dr. Agle: There's a part of the story that I have to tell you. To keep peace at home, I did slip out one steak for my wife.

This is an area, which can be difficult, but not always. Certain skills can developed only by learning specific skills. That way, things that we used to say 'that's OK', would now be 'well, now that I have a better understanding, I should do them differently'.

Rtn. Nandan Malushte: I recently met someone from the US intelligence community, and he mentioned that the most successful people in business, especially post MBA, had one of the three 'M's before the joined the MBA course - the three M's being Military, McKinsey or Mormon. I found it intriguing as I felt the military was relevant, as it matured you, it may be put you through leadership opportunities and so on and so forth. And similarly, one could think about what McKinsey might do for you. But I'm wondering about the Mormons, and since you are from Brigham Young University, and a chair donated after a Mormon. Is it that having an ethical framework makes you a successful businessperson in the long run?

Dr. Agle: I love that question. It's a difficult one, as we have examples all around us of people who've actually been unethical in business and who have become successful, and

there are lots of those. So if all you're interested in is business success, it is possible to do it through unethical means, but it's also possible to do it through ethical means!

A lot of people think that anytime anyone made a fortune, someone committed a crime. I don't believe that. I can give you loads of examples of ethical people who've done very well in business. So is it possible to be ethic and successful? Absolutely! Is it possible to be unethical and successful in business? Absolutely! So more importantly, it's all about whether you want to be ethical or not, because it's a choice. However, research shows that being ethical is a little more effective, and successful in business than being unethical, but not by a lot. I choose to be ethical. So what is ethics about anyways? It is about the way we treat other people! That's fundamentally what ethics is. So would you rather treat people right or treat them wrong?

At the end of the day, you have to decide where you'd like to be - most people would obviously like to be ethical and successful. The question you would have to ask is, would you rather like to be ethical and unsuccessful or unethical and successful. That is where the real line needs to be drawn.

Finally, the biggest benefit of ethical behaviour is that those who live by ethical principles and are true to their values, have much better health. Therefore, I wish you the same blessings that I have in my life!

Goa Fellowship: Of Great Times And Fond Memories!

midst the magic of rains, Goa transforms itself into an ethereal beauty. With rivers joyfully overflowing with their rushing streams, trees dancing to the tune of the winds, and mountains and fields covered with a verdant green carpet, welcome you to a land of unique experiences. And that is what this fellowship was all about.

Day 1: Our Goan revelry started just hours after our arrival, with a delicious meal at Fisherman's Wharf. Its aesthetically embellished interiors in rich Indo-Portuguese style décor and furniture, provided an ideal setting for a relaxed dining experience.

Day 2: The first half of the day was dedicated to sightseeing, be it the famous cartoonist, Mario Miranda's shop or some of the old churches that define Goa. We met for lunch at Baba's

Wood Café, right across the Miramar beach in Panjim.

Our evening at the 200-year-old Casa Batra turned out to be the highlight of this trip. Set in an old palatial Portuguese heritage house, it reflected the warmth and hospitality extended by our host, Ambika and Dr. Mukesh Batra. Complete with live music, singing, dancing and a sumptuous diner, we called it a night.

Day 3: Our last day started bright and early. We reached well in time to cheer the participants of the Rotary Rain Marathon, organised by the Rotary Club of Porvorim. Prizes were distributed by RCB President Dr. Batra and an MLA from Porvorim. Finally, the combined brunch with members of RC Porvorim, proved as a perfect example of Rotary camaraderie. A truly memorable fellowship!















Left: Lunch as Baba's Wood Cafe, Panjim

Below: During the heritage walk, at St. Francis Xavier Church in old



















Above: An evening to remember at Casa Batra.

Left: At the Rain Marathon in Goa organized by the Rotary Club of Porvorim and supported by RCB. Seen here are Rotarians from both the clubs. Around 2000 people participated in this fund-raiser for Women's Health and Education, and 1500 free mammography forms were distributed.



Rtn Samir Chinai Hosts Assimilation - Mini Fellowship

otarian Samir Chinai and Rotaryanne Alpana were the warm and gracious hosts as the Assimilation Committee held its first Mini-Fellowship of the year, on Wednesday, July 27, (at the Chinai residence at Worli). Over 40 Rotarians and their spouses, including President, Dr. Mukesh Batra, and our most recent members Vivek and Amisha Himatsingka were treated to live music, cocktails and delicious home-cooked appetizers and dinner.

An already-entertaining evening was taken to the next level after dinner as a few tunes were belted out by Nandita



Alpana Chinai and IPP Sonya Mehta are given an extra pair of ears by Khurshed Poonawala



(L-R) Hosts Alpana and Samir Chinai, Bomi Framroze, Malini Agarwalla, Meera Alreja, Preeti Mehta, Natasha Treasurywala and IPP Dr. Sonya Mehta



Rtn Khurshed Poonawala and Malti Jain

Patodia, President Dr. Mukesh, IPP Dr. Sonya Mehta and Malini Agarwalla, as well as dancing by Malti Jain and Khurshed Poonawala that left everyone transfixed.

A big thank you to Samir and Alpana for having us at their home and hosting such a wonderful event.

The Assimilation Committee plans to organize such mini-fellowships once a month for the rest of the year and invites members who would like to host such events to contact Chairman Mahesh Khubchandani.



Jamshyd Vazifdar thanking Samir and Alpana Chinai on behalf of the Assimilation Committee



Guests enjoying the lovely dinner spread



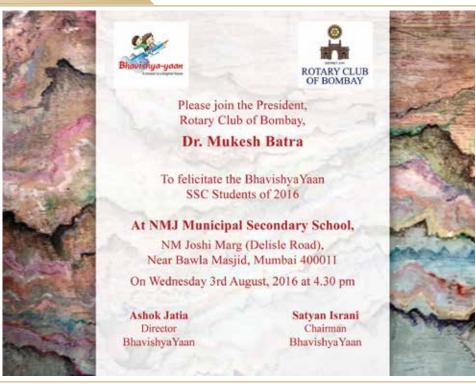
Spontaneous karaoke by Nandita Patodia and President Dr. Mukesh Batra

Project Update - Bhavishya Yaan

ugust seems to be an actionpacked month for the Bhavishya Yaan Committee - beginning with the Bhavishya Yaan Annual Day and then with 'Taare Zameen Par'.

The Bhavishya Yaan Annual Day is slated be a momentous one wherein 127 students will be awarded for the successful completion of SSC and each of the BY schools will be performing a skit on various social causes. The event will be presided by Mayor, Ms. Snehal Ambekar as the Chief Guest, and President, Dr. Mukesh Batra, as the Guest of Honor.

'Taare Zameen Par', scheduled on the 13th August, is a drawing competition organized by the Rotary district 3141. In this competition 509 Bhavishya Yaan students across five schools will be participating.





In Camera Fellowship - The Way To Art

In Camera Committee



Tao Art Gallery The View, Ground Floor Dr. Annie Besant Road, Worli, Mumbai - 400018

R.S.V.P.

Rekha Tanna – 98210 22987 Vrinda Rajgarhia – 98201 28480 Limited Seats Available, Please Register in Advance.

About Kalpana Shah:

Kalpana Shah is a self-taught artist, a collector and the owner of Tao Art Gallery. She has curated several prestigious Art shows in India as well as in New York, London, Tokyo and Singapore. Having done several solo shows in Mumbai, Delhi and Ahmedabad, she has also been actively involved in charitable projects like 'Jungle City - Edinburgh and Charity Art Auction by Nanhi Chhaan Foundation.

In fact she believes that art cannot be viewed in isolation but as having a cohesive relationship with life itself.

INTERNATIONAL NEWS

Apply To Serve On The Rotary International Committee

ould you like to contribute further to Rotary by serving on a committee? Each of the Rotary's committees comprising Rotarians from around the world, works with the organization's leadership to ensure efficiency and promote the goals and priorities of the strategic plan.

The Audit, Communications, Constitution & Bylaws, Election Review, Finance, Global Networking Groups, Joint Young Leadership and Alumni Engagement, Membership, Rotaract and Interact, and Strategic Planning committees are searching for qualified candidates for openings in 2017-18. Most committees involve at least one mandatory annual

meeting as well as correspondence which may include email and webinars.

To be considered for a committee appointment, visit <u>on.rotary.org/committeeapplication2016</u> or email: <u>committeeappointment@rotary.org</u> for an application form. The application deadline is August 14, 2016.

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Rtn. Dr. Sonva Mehta Rtn. Ramesh Naravan Rtn. Jagdish Malkani

Rtn. Meera Alreja

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NEXT WEEK'S SPEAKER

Dr. Radhashyam Giridharadas, Adjunct Prof., The George Washington University

r. Shyam Giridharadas is an Adjunct Professor of Strategic Management at The George Washington University School of Business. After 25 years of experience in top management consulting at McKinsey & Company and Prism Consulting International (a firm he founded), Dr. Shyam Giridharadas has re-oriented his professional endeavors towards teaching.

At George Washington School of Business he has taught courses on Authentic Leadership - a course that he developed - and Developing Consulting Skills to the Global MBA students. He will pioneer offering the consulting skills class in the on-line MBA program starting in May 2015. He also conducts a Consulting Practicum for students to tackle a current, important consulting project for local-area clients. He teaches Managing Human Capital in the

World Executive MBA Program and has taught it in the on-line MBA program as well. He is also a faculty member on McKinsey & Company's internal leadership programs on Engagement Leadership and Client Leadership.

Before coming to the United States in 1977, Shyam worked as a Marketing Executive at Tata Engineering handling their exports of trucks and buses to Africa and the Middle East. Dr. Giridharadas obtained his doctorate in management at Case Western Reserve's Weatherhead School of Management in May 2009. He received his Bachelor of Technology in Chemical Engineering from the Indian Institute of Technology, Bombay (1972), a Diploma in Business from Xavier Institute (1974) where he received the ICI Best Student gold medal, and an MBA from Harvard University (1979).

Birthday & Anniversary Greetings



Ajay Piramal 3rd August



Manjeet Kriplani 4th August



Sabira Merchant 4th August



Bharat Kumar Taparia 5th August



Darabshaw Davar 7th August



Camelia Paniabi 7th August



Privanka Doctor 8th August



Hormazdivar Vakil 8th August

10th August - Dr. Sorab Javeri 11th August - Prof. Indru Lawani 11th August - Navroze Vazifdar 12th August - Venkat Ramaswamy 14th August - Jayesh Jhaveri 15th August - Dr. Shailesh Raina

Rotaryanne

2nd August - Avaan Vakharia 8th August - Dr. Rajani Daftary

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Anniversaries

3rd August - Ghanshyam Sheth 5th August - Hiren Kara

Statistics for last week's meeting

Members 103 Guest 00 00 Rotaryannes 01 Rotaracts 104 Total Attendance